C-A-R-T Stories: To persuade employers of your ability to do the job and deliver results, it’s helpful to think of your position in terms of **Circumstance-Action-Result-Tie-in**. In other words, the Circumstance you inherited or encountered with the position (why were you selected and assigned); the Action you (or your associates) took; the Results, in terms of quantifiable results (increase visits/referrals, increase support to staff, raised visibility, etc.) reduce costs, improve efficiency, build a better mousetrap, etc.).

**Circumstance:**
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**Action:**
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**Result:**
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**Circumstance:**
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**Action:**
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**Result:**
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**Circumstance:**
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**Action:**
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**Result:**
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